

**BRIEF: MAKE A BIGGER IMPACT BY SAYING LESS**

Isobel Smedley

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Mar 26, He thanks them for their love and support anyway, but in the pages of Brief: Make a Bigger Impact by Saying Less, he never gives a solid.

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Aug 8, In his book, Brief: Make a Bigger Impact by Saying Less, McCormack argues that we can all become more effective communicators with the.

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A reflection on Joseph McCormack's book "Brief." I literally laughed out loud when I saw on the spine of a book, Brief: Make a Bigger Impact by Saying Less.

**Brief: Make a Bigger Impact by Saying Less by Joseph McCormack, Hardcover | Barnes & Noble®**

BRIEF: MAKE A BIGGER IMPACT BY SAYING LESS future go-to person. Her fatal flaw is well known, however: she cannot close big deals because she cannot.

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